

# STRATEGIC PROCUREMENT MANAGEMENT

02 - 03 September 2025

# ABOUT US

**WidePin Academy** is the professional training division of **PT Wide & Pin**,  
Indonesia's **leading inspection and engineering company**



+25 Years of  
experiences



A globally  
experienced  
professional team



Integrated, client-  
focused solutions  
designed for long-  
term success



Internationally  
recognized  
certifications and  
accreditations

# Module 1: Introduction to Supply Chain Management

- Definition of SCM, Material Management, Procurement Management
- Implementing effective supply chain
- Materials Management and Physical Distribution Management
- Importance and role of supply chain management

# Module 2: Tendering Process

- Procurement Organization
- Procurement Competency
- Procurement Policy & Procedure
- Purchasing/Procurement Process

# Module 3: Strategic Procurement

- Developing Strategic Procurement Process
- Procurement Integration
- Make or Buy Decision
- Supply Base Management
- Type of Contracts

# Module 4: Contract Management



- Contract Administration
- Supplier Evaluation
- Contract Delivery Terms
- Contract Ethics

# Module 5: Negotiation

- Case-based and practical exercises

# Module 6: International Sourcing



- Objectives of International Sourcing
- Developing & Implementing International Sourcing Strategy

# TRAINING METHODOLOGY



**Lectures & real-case  
discussions**



**Group activities &  
procurement  
simulation**



**Q&A and interactive  
review sessions**

# TRAINER



## **Ir. Abdul Rachim, MM CIPM CISCM CIPN CIHRM CITLP**

Certified trainer with 26+ years of experience in Oil & Gas and Geothermal sector.

Former Vice President Supply Chain Management at Star Energy.

Expert in procurement strategy, supply chain, and HR development.

# CONTACT US



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