

STRATEGIC PROCUREMENT MANAGEMENT

02 - 03 September 2025

ABOUT US

WidePin Academy is the **professional training division** of **PT Wide & Pin**,
Indonesia's **leading inspection and engineering company**



+25 Years of
experiences



A globally
experienced
professional team




Integrated, client-
focused solutions
designed for long-
term success





Internationally
recognized
certifications and
accreditations

Module 1: Introduction to Supply Chain Management

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- Definition of SCM, Material Management, Procurement Management
 - Implementing effective supply chain
 - Materials Management and Physical Distribution Management
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- Importance and role of supply chain management

Module 2:

Tendering Process

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- Procurement Organization
 - Procurement Competency
 - Procurement Policy & Procedure
 - Purchasing/Procurement Process

Module 3:

Strategic Procurement

- Developing Strategic Procurement Process
- Procurement Integration
- Make or Buy Decision
- Supply Base Management
- Type of Contracts

Module 4:

Contract Management

- Contract Administration
- Supplier Evaluation
- Contract Delivery Terms
- Contract Ethics

Module 5: Negotiation

- Case-based and practical exercises

Module 6: International Sourcing

- Objectives of International Sourcing
- Developing & Implementing International Sourcing Strategy

TRAINING METHODOLOGY



**Lectures & real-case
discussions**



**Group activities &
procurement
simulation**



**Q&A and interactive
review sessions**

TRAINER



Ir. Abdul Rachim, MM CIPM CISCN CIPN CIHRM CITLP

Certified trainer with 26+ years of experience in Oil & Gas and Geothermal sector.
Former Vice President Supply Chain Management at Star Energy.
Expert in procurement strategy, supply chain, and HR development.

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